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Brambles

16 August 2012

The Manager-Listings Australian Securities Exchange Limited Exchange Centre 20 Bridge Street SYDNEY NSW 2000

Via electronic lodgement

Dear Sir

COPIES OF SLIDES FOR INVESTOR PRESENTATION AND WEBCAST

At 10.30 am AEST today, Tom Gorman, Chief Executive Officer and Greg Hayes, Chief Financial Officer, will present an investor briefing on Brambles' results for the full-year ended 30 June 2012. The presentation will be webcast.

Attached are the slides for the presentation.

The slides and webcast will be available on the Brambles' website at www.brambles.com.

Yours faithfully Brambles Limited

Robert Gerrard Company Secretary

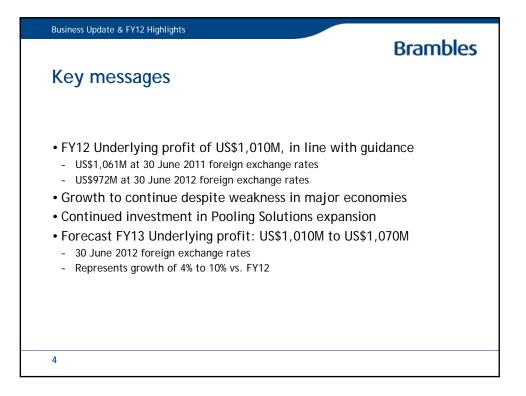
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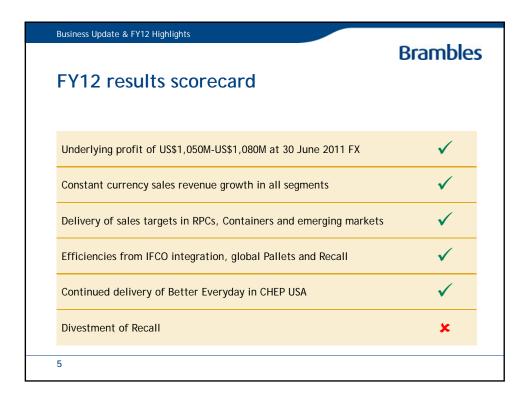
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Tom Gorman, CEO
Greg Hayes, CFO
Tom Gorman, CEO



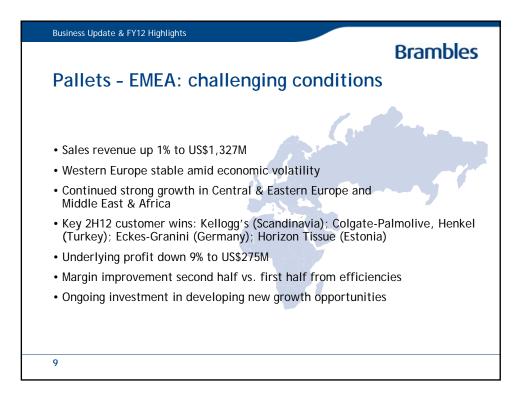




Business Update & FY12 Highlights		Bramble
Key financial outcomes		
Continuing operations		
Sales revenue	US\$5,625M	1 20%
Operating profit	US\$939M	16%
Underlying profit	US\$1,010M	18%
Underlying profit (30 June 2011 FX)	US\$1,061M	In line with guidance
Underlying basic EPS	42.1 US¢	16%
Dividends per share unchar	nged at 26.0 Austr	alian cents
6		

		Bramble
Continued mark	ket-share grow	th
	-	
(US\$M)	Net new business	Net annualised new business
Pallets - Americas	79	134
Pallets - EMEA	41	82
Pallets - Asia-Pacific	10	12
Total Pallets	130	228
RPCs	24	42
Containers	6	20
Total Pooling Solutions	160	290
Recall	24	24
Total	184	314

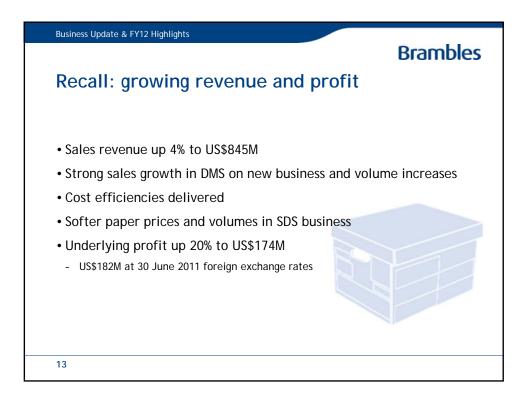






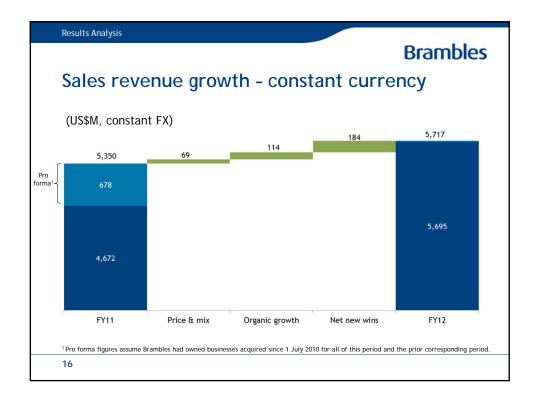




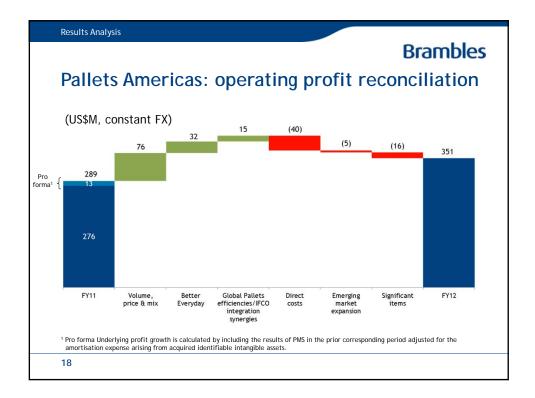


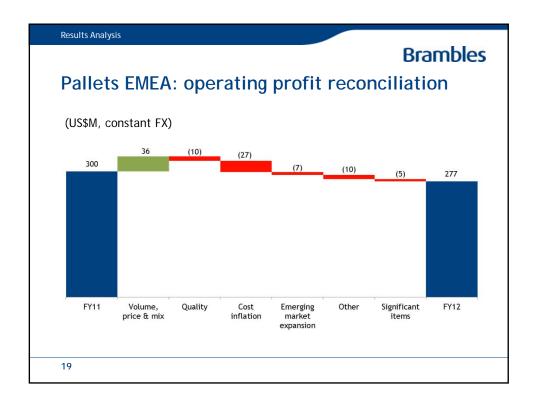


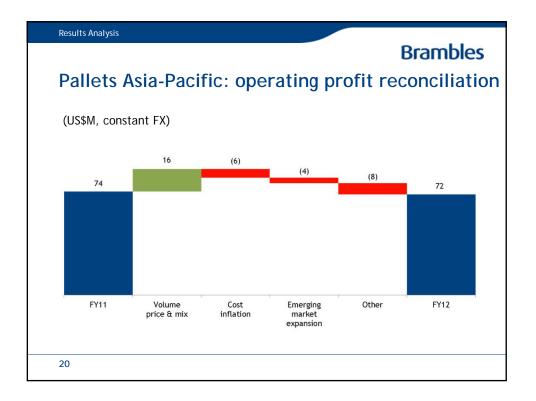
Results Analysis			Bra	ambles
Continuing operations		Actual FX		Constant FX
(US\$M)	FY12	FY11	Change	Change
Sales revenue	5,625.0	4,672.2	20%	22%
Underlying EBITDA	1,561.9	1,337.0	17%	18%
Underlying profit	1,009.7	857.2	18%	20%
Operating profit	939.2	809.2	16%	18%
Profit before tax	787.2	681.7	15%	17%



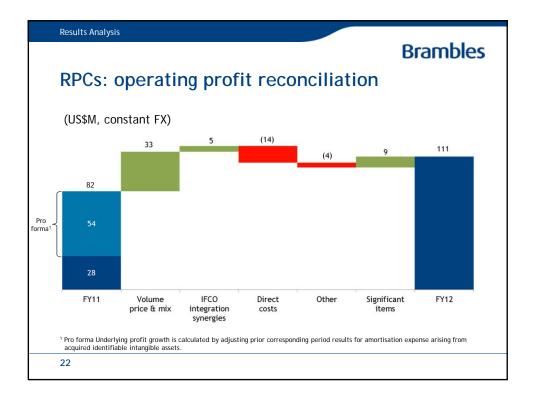
Pallets: result	s summa	ry	I	Bramble
	Actu	al FX	Const	ant FX
(US\$M)	FY12	FY11	Change	Pro forma ¹ change
Americas	2,041.3	1,654.8	25%	7%
EMEA	1,326.8	1,318.3	4%	4%
Asia-Pacific	375.8	340.0	7%	7%
Sales revenue	3,743.9	3,313.1	15%	6%
Underlying profit	715.0	654.9	11%	9%
Margin	19%	20%	(1)pp	-
Return on capital invested	19%	19%		
Significant items	(23.6)	(5.3)		
Operating profit	691.4	649.6	8%	
Pro forma figures assume Brambles had pro forma Underlying profit growth is of amortisation expense arising from acqui	alculated by including th	ne results of PMS in the p		



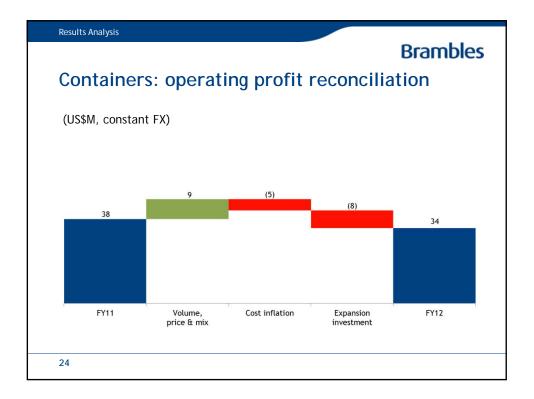




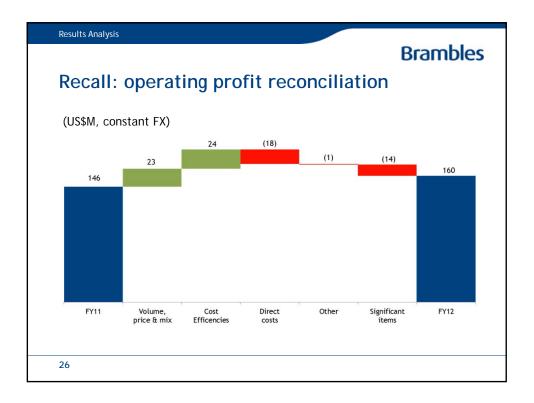
RPCs: results su	immary		Bramble
	Actu	al FX	Constant FX
(US\$M)	FY12	FY11	Pro forma ¹ change
Europe	489.5	169.5	16%
North America	138.3	33.2	16%
South America	24.1	6.1	22%
ANZ & South Africa	107.6	101.2	6%
Sales revenue	759.5	310.0	15%
Underlying profit	125.5	53.8	19%
Margin	17%	17%	-
Return on capital invested	9%	12%	
Significant items	(16.2)	(26.0)	
Operating profit	109.3	27.8	
¹ Pro forma figures assume Brambles had own pro forma Underlying profit growth is calcul acquired identifiable intangible assets.			



			0	Bramble
Containers: resu	Its sumr	nary		
	Actu	al FX	Const	tant FX
(US\$M)	FY12	FY11	Change	Pro forma ¹ change
Automotive	154.8	149.1	6%	6%
CCC	37.9	38.2	-	-
IBCs	43.1	33.7	29%	12%
Aerospace Solutions	40.8	12.8	211%	3%
Sales revenue	276.6	233.8	20%	5%
Operating / Underlying profit	32.8	37.9	(11)%	
Margin	12%	16%	(4)pp	
Return on capital invested	14%	20%		



Recall: results su	immary		Bramble
	Actua	al FX	Constant FX
(US\$M)	FY12	FY11	Change
Americas	370.7	361.9	4%
Europe	218.9	208.5	7%
Rest of World	255.4	244.9	1%
Sales revenue	845.0	815.3	4%
Underlying profit	174.2	145.3	19%
Margin	21%	18%	2pp
Return on capital invested	16%	14%	
Significant items	(14.1)	0.5	
	160.1	145.8	10%

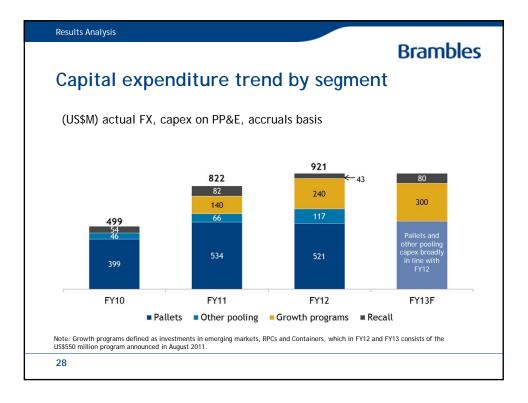


Brambles

Reconciliation: EBITDA to cash flow

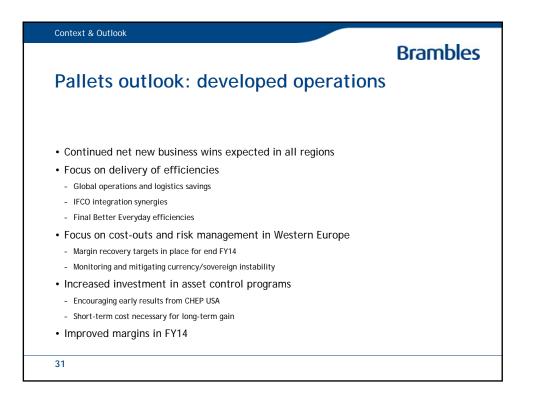
Results Analysis

(US\$M, actual FX)	FY12	FY11	Change
EBITDA	1,561.9	1,337.0	224.9
Capital expenditure	(949.4)	(764.7)	(184.7)
Proceeds from sale of P,P&E	93.5	100.8	(7.3)
Working capital movement	(107.9)	(14.8)	(93.1)
IPEP expense	100.1	104.9	(4.8)
Provisions/other	(107.0)	(38.1)	(68.9)
Cash flow from continuing operations	591.2	725.1	(133.9)
Significant items from continuing operations	(37.2)	(30.4)	(6.8)
Cash flow from discontinued operations	(1.0)	(4.7)	3.7
Cash flow from operations (incl. Significant items)	553.0	690.0	(137.0)
Financing costs and tax	(373.5)	(386.7)	13.2
Free cash flow	179.5	303.3	(123.8)
Dividends paid	(397.7)	(224.0)	(173.7)
Free cash flow after dividends	(218.2)	79.3	(297.5)
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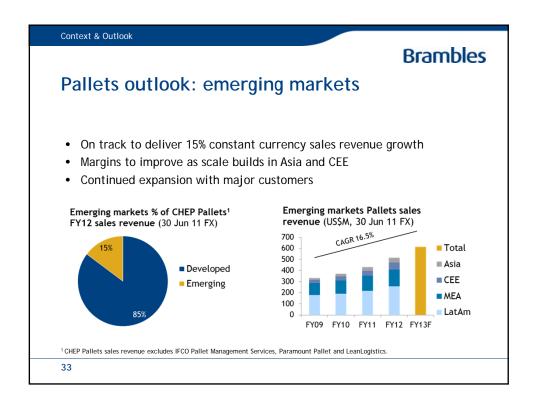


Strong balance sheet	t		
(Actual FX)	June 12		June 11
Net debt (US\$M)	2,690		2,999
Gearing ¹ (%)	49.5		55.0
(Actual FX)	FY12	FY11	Covenants
EBITDA/net finance costs (x)	10.3	10.5	3.5 (min)
Net debt/EBITDA (x)	1.7	2.2	3.5 (max)
Undrawn committ	ed credit facilities: US\$	1,223M	





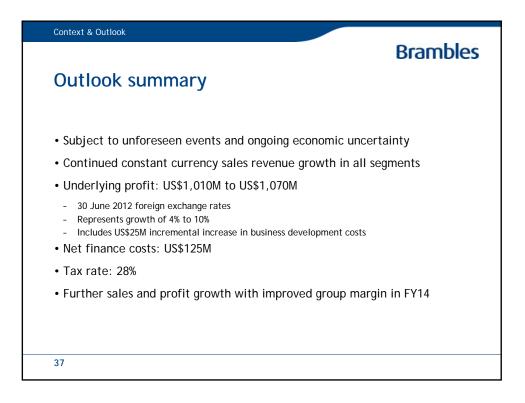
Context & Outlook	Pallets	operat		ambles
	FY12 s	sales revenue g	rowth	Newsing
(Constant currency)	Market-share	Pricing/ organic	Total	Nominal consumption growth ¹
CHEP USA	3.1%	2.0%	5.1%	2.3%
CHEP Western Europe	2.3%	(0.6)%	1.7%	1.3%
IFCO Pallet Management Services	4.0%	5.5%	9.5%	2.3%
CHEP Australia & New Zealand	0.7%	2.9%	3.6%	3.8%
CHEP Canada	4.3%	2.1%	6.4%	3.3%
¹ OECD data: real private consumption growth for 12 mc nominal and real GDP growth). 32	onths to March 2012, a	djusted for inflation (calculated as the diff	erence between



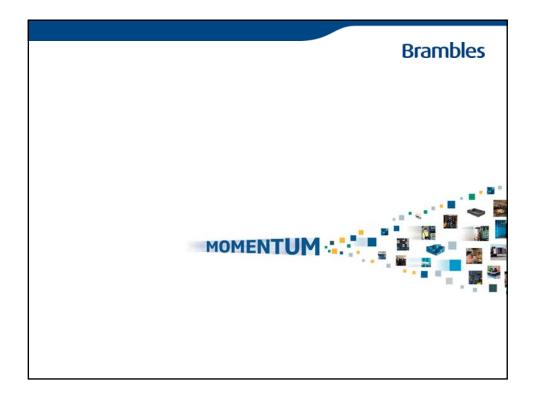












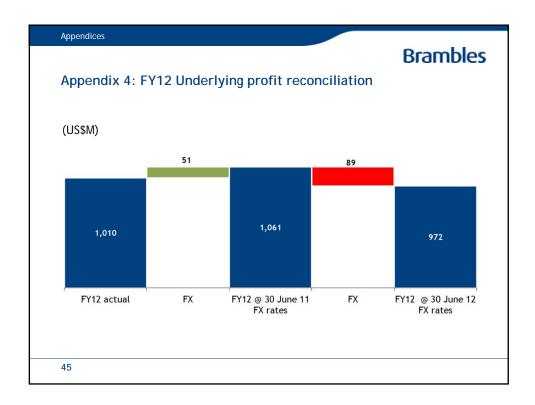


Appendices	Brambles
Appendix 1: G	lossary of terms and measures
Except where noted, common t	terms and measures used in this document are based upon the following definitions:
Actual rates	In the statutory financial statements, Brambles translates foreign currency results into US dollars at the applicable actual monthly exchange rates ruling in each period.
Brambles Value Added (BVA)	Brambles Value Added (BVA) represents the value generated over and above the cost of the capital used to generate that value.
	It is calculated using fixed June 2011 exchange rates as: • Underlying profit; plus • Significant items that are part of the ordinary activities of the business; less • Average capital invested, adjusted for accumulated pre-tax Significant items that are part of the ordinary activities of the business, multiplied by 12%.
Capital expenditure (capex)	Unless otherwise stated, capital expenditure is presented on an accruals basis and excludes intangible assets, investments in associates and equity acquisitions. It is shown gross of any fixed asset disposals proceeds.
Cash flow from operations	Cash flow generated after net capital expenditure but excluding Significant items that are outside the ordinary course of business.
Constant currency	Constant currency results are presented by translating both current and comparable period foreign currency results into US dollars at the actual monthly exchange rates applicable in the comparable period, so as to show relative performance between the two periods before the translation impact of currency fluctuations.
Earnings per share (EPS)	Profit after tax, minority interests and Significant items, divided by shares in issue.
41	

Appendices	
Appendix 1:	Glossary of terms and measures (continued)
Except where noted, comm	non terms and measures used in this document are based upon the following definitions:
Free cash flow	Cash flow generated after net capital expenditure, finance costs and tax, but excluding the net cost of acquisitions and proceeds from business disposals.
New business wins	Brambles defines net new business wins as the change in sales revenue in the reporting period resulting from business won or lost in that period and the previous financial year. The revenue impact of net new business wins is included across reporting periods for a total of 12 months from the date of the win or loss and calculated on a constant currency basis. Net new business wins are based on pro forma figures, which assume Brambles had owned businesses acquired since 1 July 2010 for all of this period and the prior corresponding period. Brambles defines net annualised new business as the implied sales revenue in 12 months from net new business won during the reporting period.
Operating profit	Operating profit is profit before finance costs and tax, as shown in the statutory financial statements.
PMS	Pallet Management Services, a division of Brambles operating under the IFCO brand in the USA.
RPC	Reusable plastic crate, used to transport fresh produce.
Sales revenue	Excludes revenues of associates and non-trading revenue.
Shares on issue	Based on weighted average shares in issue of 1,482.3M in FY12; 1,445.6M in FY11.
Significant items	Significant items are items of income or expense which are, either individually or in aggregate, material to Brambles or to the relevant business segment and: • Outside the ordinary course of business (e.g. gains or losses on the sale or termination of operations, the cost of significant reorganisations or restructuring); or • Part of the ordinary activities of the business but unusual due to their size and nature.
Underlying profit	Underlying profit is profit from Continuing operations before finance costs, tax and Significant items.
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Appendix 2: FY12 currency mix						amble
(US\$M, actual FX)	Total	USD	EUR	GBP	AUD	Other
Pallets	3,743.9	1,551.3	786.7	337.6	299.7	768.6
RPCs	759.5	138.3	366.4	48.2	70.8	135.8
Containers	276.6	39.5	103.5	21.1	44.0	68.5
Recall	845.0	252.1	117.1	45.7	199.9	230.2
Total sales revenue	5,625.0	1,981.2	1,373.7	452.6	614.4	1,203.1
Operating profit	939.2	276.7	224.0	82.0	69.1	287.4
Net debt1	2,689.9	1,888.3	1,206.3	(130.9)	(171.1)	(102.7)

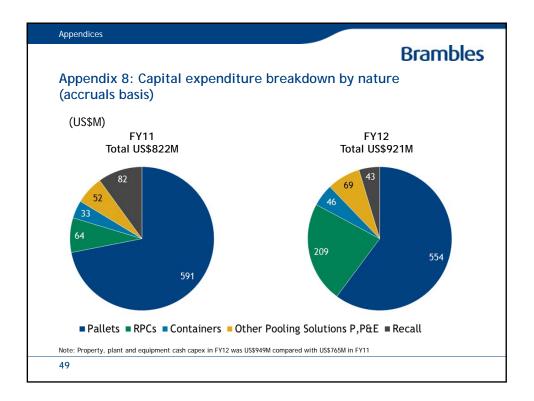
	USD vs.	USD	EUR	AUD	GBP	CAD	ZAR
	FY12	1.0000	1.3325	1.0304	1.5834	0.9944	0.1289
Average	FY11	1.0000	1.3746	0.9973	1.5941	1.0008	0.1437
Year end	30 June 12	1.0000	1.2440	1.0032	1.5515	0.9673	0.1189
	30 June 11	1.0000	1.4464	1.0692	1.6069	1.0327	0.1472
Share of actua sales revenue	I FY12	35%	24%	11%	8%	6%	3%

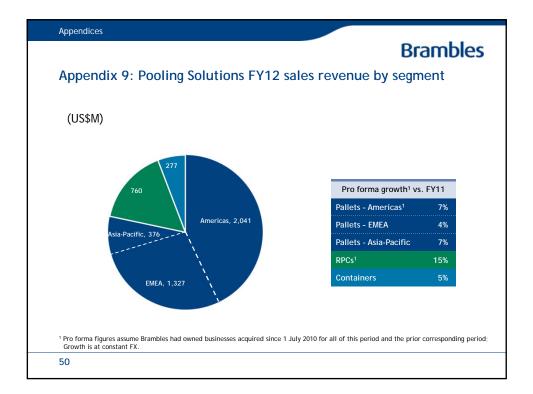


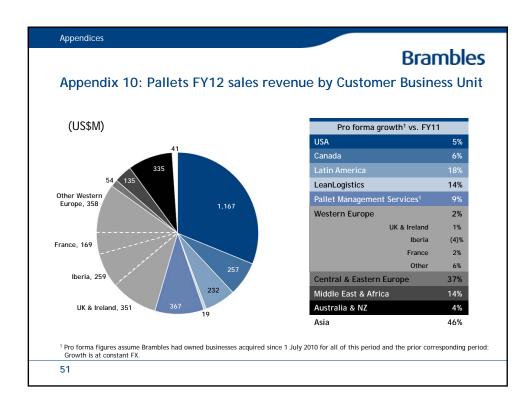
Appendices				Bramble		
Appendix 5: Effective	Appendix 5: Effective tax rate					
Continuing operations	F۱	′12	F١	/11		
(US\$M) Actual FX	Statutory	Underlying	Statutory	Underlying		
Profit before tax	787.2	857.7	681.7	729.7		
Tax expense	212.3	233.2	209.9	206.1		
Effective tax rate	27.0%	27.2%	30.8%	28.2%		
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	Brambles	
Appendix 6: Significant items		
(US\$M) Actual FX	FY12	FY11
Underlying profit	1,009.7	857.2
Significant items:		
Acquisition-related costs	(2.8)	(19.1)
Restructuring costs	(37.0)	(3.4)
IFCO integration costs	(16.2)	(25.5)
Pension costs	(5.8)	-
Foreign exchange gain on capital repatriation	12.5	-
Recall transaction costs	(21.2)	-
Subtotal	(70.5)	(48.0)
Operating profit	939.2	809.2

(US\$B) at 30 June	2012				
Maturity	Туре	Committed facilities	Uncommitted facilities	Debt drawn	Headroom
< 12 months	Bank/Other	0.1	0.2	0.1	0.2
1 - 2 years	Bank/USPP ¹ /Other	1.0	-	0.3	0.7
2 - 3 years	Bank/USPP1/144A ² /Other	0.9	-	0.6	0.3
3 - 4 years	Bank/USPP1/Other	0.5		0.4	0.1
4 - 5 years	Bank/USPP1/Other	0.4		0.3	0.1
> 5 years	USPP1/144A2/EMTN3	1.1		1.1	-
Total		4.0	0.2	2.8	1.4

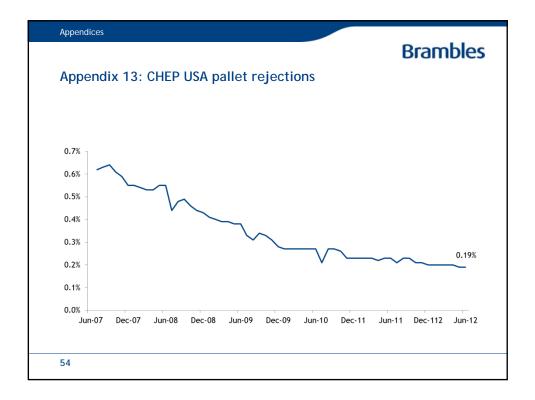


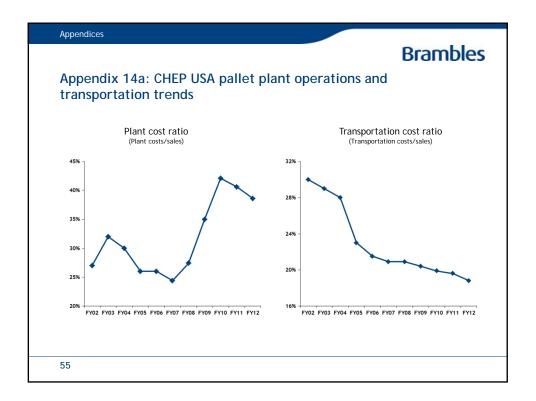


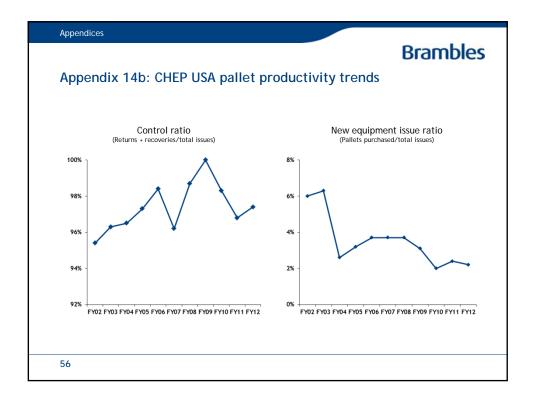


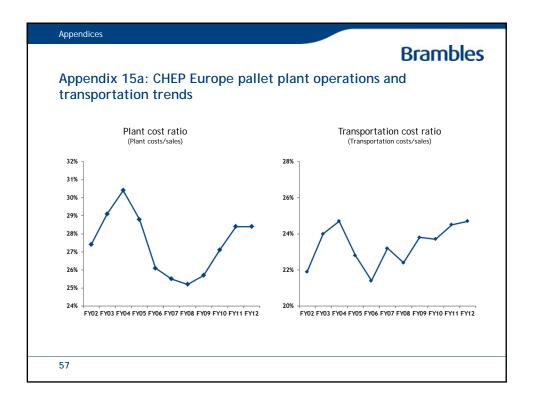
(US\$M) Actual FX	Pallets -Americas (excluding PMS)	PMS	Pallets - Americas
Sales	1,674.5	366.8	2,041.3
Underlying profit	340.6	23.0	363.6
Underlying profit margin	20%	6%	18%
Average capital invested	1,764.9	337.8	2,102.7
Return on capital invested ¹	<i>19</i> %	7%	17%

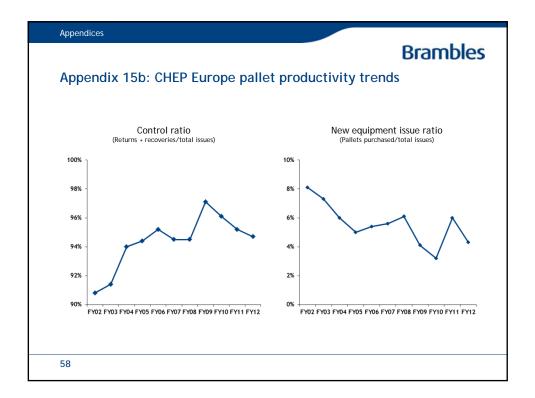
Appondix 12, EV	12 colos growth in CHED USA	Brambles
	12 sales growth in CHEP USA	
Annualised issue volumes	Net annualised new business (US\$M)	Contracts (#)
<100K	25	1,227
100K-500K	9	12
500K+	50	3
Total wins	84	1,242
Losses	(36)	(10)
Net	48	1,232

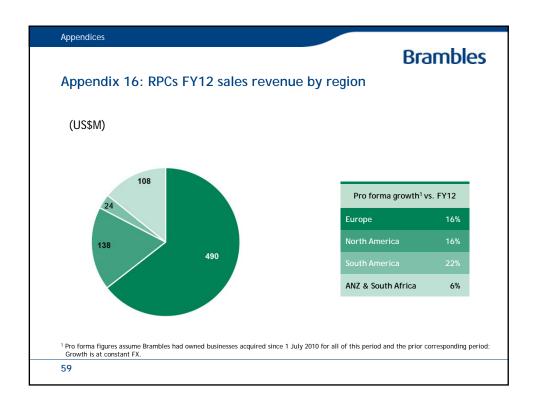


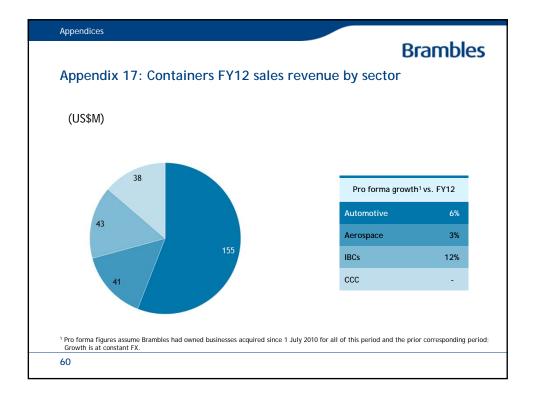


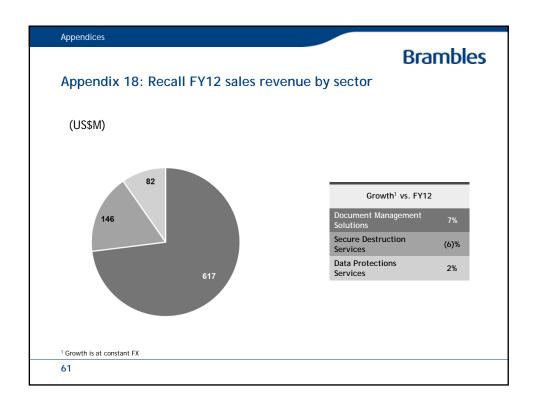


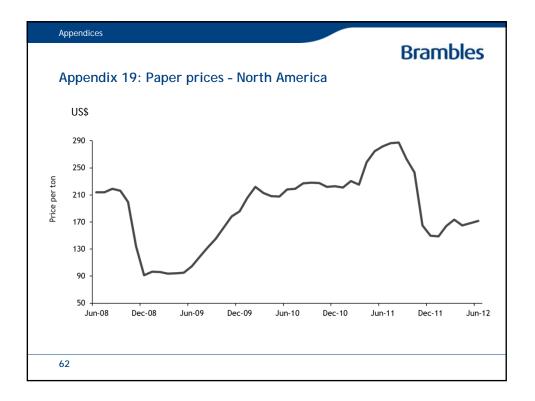














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